

*Mini-Quote Request for Proposal FY 21-22*

*(Equipment Only Bid)*

*Posted 2/22/2021*

**Based on ALJP Contracts**

**Selma City Contact Information**

Technology Coordinator: Earl Coleman at [EColeman@selmacityschools.org](mailto:EColeman@selmacityschools.org)

Bid Due Date is March 5, 2021 at 10:00am. Proposals should be emailed to Earl Coleman at the email address listed above. Any proposal received after this date and time will not be considered.

Proposals should have the subject line listed below on the email proposal.

“Selma City Schools FY2021 ALJP Equipment Mini Bid”

**Description:** Selma City School District is seeking quotes from qualified ALJP vendors to provide, network switches, Access Points, and related equipment (outlined in mini-quote below) to replace our current LAN/WAN switch network that provides connectivity between our school’s networks, Internet and WIFI traffic. We will be seeking E-rate funds for this project. All items requested are listed on the secondary attached document “Selma City Schools Infrastructure Upgrade – Mini-Quote Equipment”. Please use this spreadsheet as part of your submission.

**TERMS:** Selma City Schools reserves the right to accept and/or deny any or all items on the proposal at the unit price submitted.

Prospective vendor’s employees must always have background check before entering schools during student attendance periods.

All prices submitted on the bid are to be “delivered prices” and shall be inclusive of all charges, and fees, and shall not include any state or local tax. Tax exempt information is available upon request.

The Selma City School’s Technology Director shall be notified immediately regarding any price decrease affecting a bid item. Furthermore, Selma City Schools shall receive the benefit of the decrease as soon as possible in accordance with the written notification from the contract vendor.

No invoice will be paid until all purchase order items have been delivered to school district’s satisfaction.

Selma City School System reserves the right to cancel contract with the vendor for non-performance.

All items must be new, unused, current technology, not end-of-life, close-out, or refurbished products.

Vendors may submit equipment with newer models if the requested model(s) is no longer available or has been replaced, please note all substituted items in the response.

Vendor must be an established business for a minimum of at least five continuous years and must have handled orders for the same or similar products.

The vendor must be in good standing with the FCC and provide a current Service Provider Identification Number (SPIN) with USAC Schools and Libraries (E-rate).

Do Not Alter this Document other than to Respond

**EQUIVALENCY:** All items must be of equal or greater specification regarding the listed items in the Selma City Schools Infrastructure Upgrade – Mini-Quote Equipment spreadsheet. No consideration is to be implied regarding manufacturer or model as all quotes will be considered equally in accordance to the bid requirements.

**PRICING:** Vendors must use their ALJP bid as the basis for this quote. Pricing may be lower; however, Selma City Schools must be able to demonstrate to USAC that the prices submitted here clearly tie back to the vendor’s ALJP bid award.

**FUNDS:** Any agreement between Selma City Schools and the selected vendor will be contingent upon the availability of these funds.

**COMPATIBILITY:** Vendor must provide documentation of specifications and guarantee that the quoted items are compatible and integrate seamlessly with installed equipment.

**EVALUATION CRITERIA:** The provider will be selected based on the following criteria:

Total Cost	50%
Prior Experience with the Vendor	20%
References (Alabama Preferred)	20%
Quality of Proposed Solution	10%
TOTAL POINTS	100%

**VENDOR TERMS AND CONDITIONS:**

1. Vendor must have been established for 5+ years
2. Vendor proximity to Selma City Schools will be considered
3. Vendor must be a valid E-Rate provider with an approved SPIN
4. Vendor must provide toll free technical support
5. Vendor must be a registered State of Alabama E-Verify Company
6. Vendor must be able to complete installation Prior to July 1<sup>st</sup>
7. Vendor must include in their proposal an ITEM 21 attachment based on USAC’s template in their bid package.
8. Installation Services will be bid separately using the ALJP State Contract for Installation.

## EVALUATION

Each proposal will be evaluated based on criteria and priorities defined by the Selma City School System. The school system will award based on the vendor submission that best meets the needs of the school system regarding the current Technology Plan, future growth, and RFP specifications, not necessarily the lowest price even though price will be a priority factor. Proposals will first be evaluated upon the base requirements, which include, but are not limited to, the following:

1. Vendor's overall performance record based on available references, reliability, and meeting the requirements as defined in the Vendor Qualifications List listed in terms and conditions.
2. Vendor's ability to meet all the requirements detailed in the mini quote as a vendor that can supply hardware.
3. The Selma City School System reserves the right to accept or reject any and all bids based on best overall value and in the best interest of the Selma City School System

## LOCATIONS

Selma High School
Edgewood Elementary School
Meadowview Elementary School
Knox Elementary School
Kingston Elementary School
Clark Elementary School
Payne Elementary School
School of Discovery School
RB Hudson Middle School
<ul style="list-style-type: none"><li>• The district reserves the right to add additional sites to this Internal Connections request based on the pricing submitted for equipment received for Selma High School.</li><li>• Therefore, the selected vendor should know that Selma City Schools may work with them to add more switches and access point as the Category 2 budget permits.</li></ul>

Vendor should provide (3) References below;

- Alabama references are preferred, but others will be accepted.

<b>Name of School System or Company</b>	<b>Name of Person/Job Title</b>	<b>Contact Phone Number</b>

ALJP Network Equipment Contract#

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I understand and agree to the terms of this mini-quote.

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Printed Name

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Signature

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Company Name and E-Rate SPIN

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Company Address

**Selma City Schools FY2021 Network Upgrades**

<b>Location</b>	<b>Catalog Num</b>	<b>Vendor</b>	<b>Description</b>	<b>Qty</b>
<b>Selma High School</b>				
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	10
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	10
<b>Edgewood Elementary</b>				
<b>MDF</b>				
	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	1
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
<b>IDF 1 - Computer Lab Bldg.</b>				
	MS410-16-HW	Meraki	Meraki MS410-16 Cld-Mngd 16x GigE SFP Switch	1
	LIC-MS410-16-5YR	Meraki	Meraki MS410162 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	0
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	0
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	0
<b>IDF 2 - Library Bldg.</b>				
	MS410-16-HW	Meraki	Meraki MS410-16 Cld-Mngd 16x GigE SFP Switch	1

	LIC-MS410-16-5YR	Meraki	Meraki MS410162 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
<b>Computer Labs</b>				
	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	2
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	2
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	32
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	32
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	30
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	30
<b>Meadowview Elementary</b>				
<b>Classroom</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	25
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	25
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	26
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	26
<b>Knox Elementary</b>				
<b>MDF</b>				
	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	1
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
<b>Computer Labs</b>				

	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	1
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	1
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	24
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	24
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	24
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	24
<b>Kingston Elementary</b>				
<b>MDF</b>				
	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	1
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
<b>Computer Labs</b>				
	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	2
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	2
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	26
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	26
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	26
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	26
<b>Clark Elementary</b>				
<b>MDF</b>				

	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
<b>IDF 2 - Kindergarten Bldg.</b>				
	MS410-16-HW	Meraki	Meraki MS410-16 Cld-Mngd 16x GigE SFP Switch	1
	LIC-MS410-16-5YR	Meraki	Meraki MS410-16 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
<b>Computer Labs</b>				
	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	1
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	1
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	32
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	32
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	34
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	34
<b>Payne Elementary</b>				
<b>MDF</b>				
	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
<b>IDF - Title 1 Bldg.</b>				
	MS410-16-HW	Meraki	Meraki MS410-16 Cld-Mngd 16x GigE SFP Switch	1
	LIC-MS410-16-5YR	Meraki	Meraki MS410-16 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	28



		Meraki		28
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	28
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	28
<b>School of Discovery</b>				
<b>IDF 1</b>				
	MS410-32-HW	Meraki	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	1
	LIC-MS410-32-5YR	Meraki	Meraki MS410-32 Enterprise License and Support, 5YR	1
	MA-CBL-TA-1M	Meraki	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	1
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	1
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
<b>Computer Labs</b>				
	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	1
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	1
<b>Classrooms</b>				
	MS120-8FP-HW	Meraki	Meraki MS120-8FP Switch 1G L2 Cloud Managed 8x GigE 370W PoE Switch	31
	LIC-MS120-8FP-5YR	Meraki	Meraki MS120-8FP Enterprise License and Support, 5 Year	31
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	20
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	20
<b>RB Hudson Middle School</b>				
<b>IDF 2 - Annex</b>				
	MS210-48LP-HW	Meraki	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS210-48LP-5YR	Meraki	Meraki MS210-48LP Enterprise License and Support, 5 Year	1
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
<b>Computer Labs</b>				

	MS120-48-HW	Meraki	Meraki MS120-48 Switch 1G L2 Cloud Managed Switch	3
	LIC-MS120-48-5YR	Meraki	Meraki MS120-48 Enterprise License and Support, 5 Year	3
<b>Wireless</b>				
	MR44-HW	Meraki	Meraki MR44 WiFi 6 Indoor AP	55
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	55

- All vendors responding will be required to provide an itemized quote for the products listed above, and the ALJP Equipment Contract must be listed on the itemized quote in their proposal.